

# PLAINTIFF'S EXHIBIT A

National Law Journal 2012 Billing Survey

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*In The Case Of*

*Carrie Couser, Individually and On Behalf of All Others Similarly  
Situated*

*v.*

*Comenity Bank*

**12-CV-02482-MMA-BGS**

KAZEROUNI LAW GROUP, APC  
245 FISCHER AVENUE, SUITE D1, COSTA MESA, CALIFORNIA 92626  
(800) 400-6808

Exhibit A



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2012 NLJ Billing Survey

Year	Firm Name	Location	Average FTE Attorneys	Firmwide Billing Rate High	Firmwide Billing Rate Low	Firmwide Billing Rate Med	Partner Billing Rate High	Partner Billing Rate Low	Partner Billing Rate Med	Associate Billing Rate High	Associate Billing Rate Low	Associate Billing Rate Med	NLJ Billing Source	Notes
2012	Adams and Reese	New Orleans	267	\$595.00	\$120.00	\$320.00	\$595.00	\$275.00	\$375.00	\$305.00	\$175.00	\$250.00	2012 NLJ Billing Survey	
2012	Best Best & Krieger	Riverside, CA	191	\$625.00	\$225.00	\$390.00	\$625.00	\$310.00	\$435.00	\$390.00	\$225.00	\$250.00	2012 NLJ Billing Survey	
2012	Brinks Hofer Gilson & Lione	Chicago	135	\$835.00	\$105.00	\$385.00	\$835.00	\$325.00	\$560.00	\$460.00	\$190.00	\$325.00	2012 NLJ Billing Survey	
2012	Bryan Cave	St. Louis	884	\$795.00	\$200.00	\$480.00	\$795.00	\$390.00	\$553.00	\$550.00	\$200.00	\$373.00	2012 NLJ Billing Survey	
2012	Butzel Long	Detroit	140	\$750.00	\$210.00	\$313.00	\$750.00	\$290.00	\$363.00	\$425.00	\$210.00	\$234.00	2012 NLJ Billing Survey	
2012	Cozen O'Connor	Philadelphia	503	\$970.00	\$235.00	\$440.00	\$970.00	\$320.00	\$513.00	\$575.00	\$235.00	\$345.00	2012 NLJ Billing Survey	
2012	Dickinson Wright	Detroit	254				\$585.00	\$285.00		\$280.00	\$205.00		2012 NLJ Billing Survey	

2012	<b>Dickstein Shapiro</b>	Washington	343	\$1250.00	\$210.00	\$580.00	\$1250.00	\$560.00	\$700.00	\$570.00	\$235.00	\$460.00	2012 NLJ Billing Survey	
2012	<b>Dinsmore &amp; Shohl</b>	Cincinnati	412	\$650.00	\$130.00	\$310.00	\$650.00	\$180.00	\$380.00	\$325.00	\$130.00	\$225.00	2012 NLJ Billing Survey	
2012	<b>DLA Piper</b>	New York	3746	\$1200.00	\$105.00	\$635.00	\$1200.00	\$550.00	\$775.00	\$760.00	\$335.00	\$530.00	2012 NLJ Billing Survey	
2012	<b>Dorsey &amp; Whitney</b>	Minneapolis	531	\$835.00	\$200.00	\$410.00	\$835.00	\$305.00	\$525.00	\$420.00	\$200.00	\$275.00	2012 NLJ Billing Survey	
2012	<b>Dykema Gossett</b>	Chicago	331	\$685.00	\$130.00	\$415.00	\$675.00	\$395.00	\$505.00	\$465.00	\$235.00	\$305.00	2012 NLJ Billing Survey	
2012	<b>Epstein Becker &amp; Green</b>	New York	275	\$750.00	\$215.00	\$435.00	\$750.00	\$330.00	\$535.00	\$455.00	\$215.00	\$330.00	2012 NLJ Billing Survey	
2012	<b>Fisher &amp; Phillips</b>	Atlanta	237	\$565.00	\$215.00	\$410.00	\$565.00	\$350.00	\$430.00	\$395.00	\$215.00	\$305.00	2012 NLJ Billing Survey	
2012	<b>Foley &amp; Lardner</b>	Milwaukee	874	\$875.00	\$200.00	\$495.00	\$875.00	\$390.00	\$570.00	\$605.00	\$200.00	\$370.00	2012 NLJ Billing Survey	
2012	<b>Fox Rothschild</b>	Philadelphia	471	\$795.00	\$200.00	\$435.00	\$760.00	\$340.00	\$500.00	\$480.00	\$200.00	\$310.00	2012 NLJ Billing Survey	
2012	<b>Frost Brown Todd</b>	Cincinnati	393	\$525.00	\$150.00	\$295.00	\$525.00	\$205.00	\$350.00	\$275.00	\$150.00	\$205.00	2012 NLJ Billing Survey	
2012	<b>Gardere Wynne Sewell</b>	Dallas	242	\$795.00	\$230.00	\$485.00	\$795.00	\$395.00	\$565.00	\$525.00	\$235.00	\$350.00	2012 NLJ Billing Survey	
2012	<b>Gibbons</b>	Newark, NJ	200	\$815.00	\$285.00	\$450.00	\$815.00	\$395.00	\$500.00	\$450.00	\$285.00	\$320.00	2012 NLJ Billing Survey	
2012	<b>Harris Beach</b>	Rochester, NY	189	\$625.00	\$175.00	\$350.00	\$625.00	\$285.00	\$400.00	\$350.00	\$175.00	\$250.00	2012 NLJ Billing Survey	

2012	<b>Hiscock &amp; Barclay</b>	Syracuse, NY	165	\$650.00	\$175.00	\$361.00	\$650.00	\$235.00	\$441.00	\$275.00	\$175.00	\$225.00	2012 NLJ Billing Survey	
2012	<b>Hogan Lovells</b>	Washington	2253	\$1200.00	\$230.00	\$625.00	\$1200.00	\$545.00	\$750.00	\$655.00	\$310.00	\$465.00	2012 NLJ Billing Survey	
2012	<b>Holland &amp; Hart</b>	Denver	394	\$695.00	\$180.00	\$360.00	\$695.00	\$275.00	\$420.00	\$400.00	\$180.00	\$268.00	2012 NLJ Billing Survey	
2012	<b>Holland &amp; Knight</b>	Washington	908	\$985.00	\$200.00	\$490.00	\$985.00	\$315.00	\$560.00	\$575.00	\$200.00	\$310.00	2012 NLJ Billing Survey	
2012	<b>Husch Blackwell</b>	St. Louis	520	\$890.00	\$185.00	\$355.00	\$890.00	\$240.00	\$405.00	\$445.00	\$185.00	\$235.00	2012 NLJ Billing Survey	
2012	<b>Kelley Drye &amp; Warren</b>	New York	303	\$950.00	\$285.00	\$550.00	\$950.00	\$450.00	\$660.00	\$600.00	\$285.00	\$450.00	2012 NLJ Billing Survey	
2012	<b>Knobbe Martens Olson &amp; Bear</b>	Irvine, CA	265	\$760.00	\$120.00	\$380.00	\$760.00	\$425.00	\$525.00	\$420.00	\$295.00	\$330.00	2012 NLJ Billing Survey	
2012	<b>Lathrop &amp; Gage</b>	Kansas City, MO	290	\$595.00	\$175.00	\$355.00	\$595.00	\$285.00	\$410.00	\$385.00	\$205.00	\$245.00	2012 NLJ Billing Survey	
2012	<b>Lewis and Roca</b>	Phoenix	183	\$725.00	\$225.00	\$470.00	\$725.00	\$410.00	\$520.00	\$450.00	\$225.00	\$330.00	2012 NLJ Billing Survey	
2012	<b>Locke Lord</b>	Dallas	540	\$1285.00	\$265.00	\$560.00	\$1285.00	\$455.00	\$655.00	\$600.00	\$265.00	\$400.00	2012 NLJ Billing Survey	
2012	<b>McAfee &amp; Taft</b>	Oklahoma City	183	\$500.00	\$165.00	\$335.00	\$500.00	\$250.00	\$375.00	\$265.00	\$165.00	\$215.00	2012 NLJ Billing Survey	
2012	<b>McDonald Hopkins</b>	Cleveland	128	\$600.00	\$185.00	\$380.00	\$595.00	\$310.00	\$440.00	\$370.00	\$185.00	\$270.00	2012 NLJ Billing Survey	
2012	<b>McElroy, Deutsch, Mulvaney &amp; Carpenter</b>	Morristown, NJ	286	\$575.00	\$190.00	\$300.00	\$575.00	\$300.00	\$385.00	\$325.00	\$190.00	\$255.00	2012 NLJ Billing Survey	

2012	<b>McKenna Long &amp; Aldridge</b>	Atlanta	424	\$830.00	\$215.00	\$455.00	\$830.00	\$375.00	\$550.00	\$560.00	\$215.00	\$395.00	2012 NLJ Billing Survey	
2012	<b>Michael Best &amp; Friedrich</b>	Milwaukee	196	\$650.00	\$210.00	\$380.00	\$650.00	\$245.00	\$425.00	\$350.00	\$210.00	\$265.00	2012 NLJ Billing Survey	
2012	<b>Miles &amp; Stockbridge</b>	Baltimore	213	\$700.00	\$230.00	\$405.00	\$700.00	\$320.00	\$460.00	\$350.00	\$230.00	\$300.00	2012 NLJ Billing Survey	
2012	<b>Miller &amp; Martin</b>	Chattanooga, TN	169	\$630.00	\$180.00	\$340.00	\$630.00	\$250.00	\$385.00	\$285.00	\$185.00	\$225.00	2012 NLJ Billing Survey	
2012	<b>Nelson Mullins Riley &amp; Scarborough</b>	Columbia, SC	414	\$850.00	\$80.00	\$330.00	\$850.00	\$230.00	\$420.00	\$370.00	\$160.00	\$258.00	2012 NLJ Billing Survey	
2012	<b>Patton Boggs</b>	Washington	491	\$990.00	\$170.00	\$550.00	\$990.00	\$425.00	\$665.00	\$570.00	\$240.00	\$435.00	2012 NLJ Billing Survey	
2012	<b>Perkins Coie</b>	Seattle	747	\$910.00	\$220.00	\$485.00	\$910.00	\$290.00	\$560.00	\$605.00	\$220.00	\$365.00	2012 NLJ Billing Survey	
2012	<b>Polsinelli Shughart</b>	Kansas City, MO	503	\$650.00	\$210.00	\$350.00	\$650.00	\$300.00	\$390.00	\$325.00	\$210.00	\$260.00	2012 NLJ Billing Survey	
2012	<b>Rutan &amp; Tucker</b>	Costa Mesa, CA	144	\$650.00	\$200.00		\$650.00	\$340.00		\$425.00	\$200.00		2012 NLJ Billing Survey	
2012	<b>Saul Ewing</b>	Philadelphia	219	\$800.00	\$225.00	\$450.00	\$800.00	\$335.00	\$500.00	\$510.00	\$225.00	\$310.00	2012 NLJ Billing Survey	
2012	<b>Schulte Roth &amp; Zabel</b>	New York	371	\$995.00	\$125.00	\$605.00	\$995.00	\$785.00	\$895.00	\$705.00	\$295.00	\$585.00	2012 NLJ Billing Survey	
2012	<b>Sedgwick</b>	San Francisco	343	\$420.00	\$157.00	\$299.00	\$587.00	\$189.00	\$361.00	\$420.00	\$157.00	\$260.00	2012 NLJ Billing Survey	
2012	<b>Shumaker, Loop &amp; Kendrick</b>	Toledo, OH	219	\$570.00	\$180.00	\$375.00	\$570.00	\$280.00	\$390.00	\$325.00	\$210.00	\$255.00	2012 NLJ Billing Survey	

2012	<b>Shutts &amp; Bowen</b>	Miami	212	\$635.00	\$190.00	\$380.00	\$635.00	\$250.00	\$415.00	\$370.00	\$190.00	\$263.00	2012 NLJ Billing Survey	
2012	<b>Stoel Rives</b>	Portland, OR	374	\$655.00	\$200.00	\$400.00	\$655.00	\$300.00	\$463.00	\$435.00	\$200.00	\$276.00	2012 NLJ Billing Survey	
2012	<b>Strasburger &amp; Price</b>	Dallas	212	\$649.36	\$189.65	\$397.00	\$649.00	\$213.00	\$402.00	\$385.00	\$190.00	\$243.00	2012 NLJ Billing Survey	
2012	<b>Sullivan &amp; Worcester</b>	Boston	144	\$900.00	\$320.00	\$570.00	\$900.00	\$500.00	\$670.00	\$540.00	\$320.00	\$430.00	2012 NLJ Billing Survey	
2012	<b>Thompson &amp; Knight</b>	Dallas	291	\$900.00	\$260.00	\$530.00	\$900.00	\$440.00	\$595.00	\$480.00	\$260.00	\$365.00	2012 NLJ Billing Survey	
2012	<b>Thompson Coburn</b>	St. Louis	309	\$750.00	\$200.00		\$750.00	\$330.00		\$460.00	\$200.00		2012 NLJ Billing Survey	
2012	<b>Ulmer &amp; Berne</b>	Cleveland, OH	178	\$615.00	\$195.00	\$350.00	\$615.00	\$265.00	\$420.00	\$395.00	\$195.00	\$295.00	2012 NLJ Billing Survey	
2012	<b>Winstead</b>	Dallas	258	\$645.00	\$215.00	\$410.00	\$645.00	\$375.00	\$475.00	\$425.00	\$215.00	\$320.00	2012 NLJ Billing Survey	



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Fiscal Year	Firm Name	Location	Partner Billing Rate High	Partner Billing Rate Low	Associate Billing Rate High	Associate Billing Rate Low	Associate Billing Rate Average	Partner Billing Rate Average	Firmwide Billing Rate Average	Associate Billing Rate Med	Partner Billing Rate Med
2011	Andrews Kurth	Houston									
2011	Baker, Donelson, Bearman, Caldwell &	Memphis	\$595.00	\$250.00	\$315.00	\$160.00	\$228.00	\$357.00	\$311.00	225	345
2011	Best Best & Krieger	Riverside, CA	\$575.00	\$275.00	\$375.00	\$205.00	\$265.00	\$417.00	\$358.00	240	420
2011	Bingham McCutchen	Boston									
2011	Briggs and Morgan	Minneapolis	\$625.00	\$325.00	\$305.00	\$230.00					
2011	Broad and Cassel	Orlando	\$575.00	\$295.00	\$350.00	\$180.00	\$265.00	\$435.00	\$377.00	265	395
2011	Bryan Cave	St. Louis	\$795.00	\$375.00	\$540.00	\$200.00	\$356.00	\$565.00	\$475.00	360	553
2011	Butzel Long	Detroit	\$700.00	\$325.00	\$425.00	\$225.00	\$274.00	\$440.00			
2011	Cadwalader, Wickersham & Taft	New York									
2011	Carlton Fields	Tampa	\$815.00	\$320.00	\$380.00	\$195.00	\$262.00	\$470.00	\$397.00	265	470
2011	Cozen O'Connor	Philadelphia	\$900.00	\$305.00	\$550.00	\$225.00	\$330.00	\$510.00	\$439.00	330	490
2011	Day Pitney	Parsippany	\$960.00	\$380.00	\$470.00	\$235.00	\$317.00	\$537.00	\$447.00	315	525
2011	Dickinson Wright	Detroit	\$600.00	\$325.00	\$320.00	\$200.00					
2011	Dickstein Shapiro	Washington	\$1000.00	\$540.00	\$545.00	\$225.00	\$435.00	\$680.00	\$560.00	465	670
2011	Dinsmore & Shohl	Cincinnati	\$630.00	\$150.00	\$310.00	\$130.00	\$217.00	\$373.00	\$308.00	220	370
2011	DLA Piper	New York	\$1120.00	\$530.00	\$730.00	\$320.00	\$508.00	\$747.00	\$585.00	510	730
2011	Dorsey & Whitney	Minneapolis	\$810.00	\$295.00	\$465.00	\$190.00	\$294.00	\$526.00	\$426.00	275	525
2011	Duane Morris	Philadelphia	\$875.00	\$375.00	\$530.00	\$225.00	\$365.00	\$575.00	\$503.00	365	570
2011	Dykema Gossett	Detroit	\$665.00	\$310.00	\$395.00	\$260.00	\$309.00	\$482.00	\$406.00	305	485
2011	Epstein Becker & Green	New York	\$850.00	\$350.00	\$550.00	\$195.00	\$341.00	\$519.00	\$428.00	325	500
2011	Fitzpatrick, Cella, Harper & Scinto	New York	\$730.00	\$460.00	\$440.00	\$275.00				325	525
2011	Ford & Harrison	Atlanta									

2011	<b>Fox Rothschild</b>	Philadelphia	\$725.00	\$325.00	\$455.00	\$190.00	\$297.00	\$486.00	\$413.00	295	483
2011	<b>Frost Brown Todd</b>	Cincinnati	\$515.00	\$205.00	\$265.00	\$150.00	\$200.00	\$340.00	\$296.00	200	340
2011	<b>Gardere Wynne Sewell</b>	Dallas	\$815.00	\$380.00	\$500.00	\$225.00	\$325.00	\$550.00	\$435.00	320	550
2011	<b>Gibbons</b>	Newark	\$725.00	\$400.00	\$475.00	\$285.00	\$380.00	\$562.00	\$505.00	320	505
2011	<b>Harris Beach</b>	Rochester	\$390.00	\$275.00	\$260.00	\$160.00					
2011	<b>Hiscock &amp; Barclay</b>	Syracuse	\$750.00	\$195.00	\$350.00	\$150.00	\$207.00	\$304.00	\$269.00	195	265
2011	<b>Hodgson Russ</b>	Buffalo	\$685.00	\$240.00	\$420.00	\$180.00	\$234.00	\$378.00		225	360
2011	<b>Holland &amp; Knight</b>	Washington	\$895.00	\$300.00	\$495.00	\$175.00	\$295.00	\$530.00	\$445.00	290	520
2011	<b>Hughes Hubbard &amp; Reed</b>	New York	\$990.00	\$625.00	\$695.00	\$270.00	\$533.00	\$828.00	\$633.00	540	800
2011	<b>Hunton &amp; Williams</b>	Richmond									
2011	<b>Husch Blackwell</b>	St. Louis	\$850.00	\$225.00	\$425.00	\$175.00	\$226.00	\$395.00	\$341.00	210	390
2011	<b>Jackson Kelly</b>	Charleston, WV	\$505.00	\$255.00	\$260.00	\$155.00	\$208.00	\$319.00	\$275.00	205	325
2011	<b>Jackson Lewis</b>	White Plains									
2011	<b>Kaye Scholer</b>	New York	\$1080.00	\$685.00	\$705.00	\$310.00	\$519.00	\$831.00	\$661.00	525	835
2011	<b>Kelley Drye &amp; Warren</b>	New York	\$925.00	\$480.00	\$595.00	\$275.00	\$425.00	\$634.00	\$474.00	420	645
2011	<b>Knobbe Martens Olson &amp; Bear</b>	Irvine	\$735.00	\$415.00	\$495.00	\$295.00	\$346.00	\$525.00	\$439.00	345	500
2011	<b>Lane Powell</b>	Seattle	\$645.00	\$340.00	\$360.00	\$225.00	\$295.00	\$460.00	\$405.00	285	450
2011	<b>Latham &amp; Watkins</b>	New York									
2011	<b>Lathrop &amp; Gage</b>	Kansas City, MO	\$735.00	\$275.00	\$410.00	\$205.00	\$246.00	\$390.00	\$337.00	245	390
2011	<b>Lewis, Rice &amp; Fingersh</b>	St. Louis	\$470.00	\$270.00	\$320.00	\$150.00			\$275.00		
2011	<b>Lowenstein Sandler</b>	Roseland, NJ	\$895.00	\$435.00	\$660.00	\$250.00	\$400.00	\$613.00	\$478.00	390	595
2011	<b>Manatt, Phelps &amp; Phillips</b>	Los Angeles	\$850.00	\$540.00	\$550.00	\$215.00	\$464.00	\$676.00	\$602.00	500	670
2011	<b>McElroy, Deutsch, Mulvaney &amp;</b>	Morristown, NJ	\$575.00	\$295.00	\$325.00	\$185.00	\$250.00	\$350.00	\$245.00	235	375
2011	<b>McKenna Long &amp; Aldridge</b>	Atlanta	\$800.00	\$405.00	\$510.00	\$215.00	\$374.00	\$562.00	\$472.00	375	540
2011	<b>Michael Best &amp; Friedrich</b>	Milwaukee	\$650.00	\$245.00	\$310.00	\$205.00	\$241.00	\$413.00	\$321.00		
2011	<b>Miller &amp; Martin</b>	Chattanooga	\$610.00	\$240.00	\$275.00	\$185.00	\$215.00	\$369.00	\$313.00	215	375
2011	<b>Nelson Mullins Riley &amp; Scarborough</b>	Columbia, SC	\$850.00	\$220.00	\$350.00	\$170.00	\$255.00	\$412.00	\$318.00	250	400
2011	<b>Nexsen Pruet</b>	Columbia, SC	\$550.00	\$235.00	\$265.00	\$170.00					



2011	<b>Orrick, Herrington &amp; Sutcliffe</b>	San Francisco									
2011	<b>Patton Boggs</b>	Washington	\$990.00	\$410.00	\$570.00	\$240.00	\$410.00	\$659.00	\$546.00	415	645
2011	<b>Pepper Hamilton</b>	Philadelphia	\$825.00	\$380.00	\$460.00	\$235.00	\$344.00	\$557.00			
2011	<b>Perkins Coie</b>	Seattle	\$875.00	\$285.00	\$590.00	\$215.00	\$368.00	\$550.00	\$462.00		545
2011	<b>Phelps Dunbar</b>	New Orleans	\$465.00	\$190.00	\$245.00	\$150.00	\$189.00	\$281.00	\$236.00	190	275
2011	<b>Polsinelli Shughart</b>	Kansas City, MO	\$630.00	\$275.00	\$335.00	\$205.00					
2011	<b>Reed Smith</b>	Pittsburgh									
2011	<b>Saul Ewing</b>	Philadelphia	\$750.00	\$350.00	\$495.00	\$245.00	\$326.00	\$502.00	\$431.00	300	490
2011	<b>Schulte Roth &amp; Zabel</b>	New York	\$935.00	\$770.00	\$675.00	\$285.00	\$608.00	\$846.00	\$615.00	580	840
2011	<b>Sedgwick, Detert, Moran &amp; Arnold</b>	San Francisco									
2011	<b>Seyfarth Shaw</b>	Chicago	\$790.00	\$355.00	\$505.00	\$225.00	\$341.00	\$528.00	\$437.00	340	525
2011	<b>Sheppard, Mullin, Richter &amp; Hampton</b>	Los Angeles	\$860.00	\$505.00	\$635.00	\$275.00					
2011	<b>Shumaker, Loop &amp; Kendrick</b>	Toledo	\$555.00	\$265.00	\$320.00	\$195.00	\$252.00	\$364.00	\$345.00	250	375
2011	<b>Step toe &amp; Johnson LLP</b>	Washington									
2011	<b>Stoel Rives</b>	Portland, OR	\$625.00	\$320.00	\$500.00	\$195.00	\$292.00	\$451.00	\$385.00	275	450
2011	<b>Strasburger &amp; Price</b>	Dallas	\$630.00	\$211.00	\$332.00	\$199.00	\$250.00	\$395.00	\$363.00	238	397
2011	<b>Thompson &amp; Knight</b>	Dallas	\$875.00	\$440.00	\$460.00	\$250.00	\$358.00	\$594.00	\$520.00	350	585
2011	<b>Thompson Coburn</b>	St. Louis	\$750.00	\$315.00	\$445.00	\$195.00					
2011	<b>Ulmer &amp; Berne</b>	Cleveland	\$585.00	\$280.00	\$390.00	\$200.00	\$260.00	\$405.00	\$316.00		
2011	<b>Vedder Price</b>	Chicago	\$735.00	\$295.00	\$520.00	\$265.00	\$345.00	\$500.00	\$445.00	335	490
2011	<b>White and Williams</b>	Philadelphia									
2011	<b>Wiley Rein</b>	Washington									
2011	<b>Wilmer Cutler Pickering Hale and Dorr</b>	Washington									
2011	<b>Winstead</b>	Dallas	\$680.00	\$365.00	\$410.00	\$215.00	\$301.00	\$477.00	\$406.00		
2011	<b>Winston &amp; Strawn</b>	Chicago	\$1130.00	\$580.00	\$600.00	\$350.00	\$434.00	\$713.00	\$557.00	413	700
2011	<b>Wyatt, Tarrant &amp; Combs</b>	Louisville	\$500.00	\$240.00	\$275.00	\$180.00	\$220.00	\$325.00	\$312.00	235	375

Firmwide Billing Rate Med	Annual billable hours requirement	Variation on the billable hour	Percentage of your firm's revenue is obtained through variations on the billable hour (%)	Firm Billing Alternatives	Percentage of your firm's revenue is obtained via alternative billing (%)	NLJ Billing Source	Notes	
			78		10	National Law Journal, December 19, 2011		
310			5		20	National Law Journal, December 19, 2011		
360			25		7	National Law Journal, December 19, 2011		
			5		5	National Law Journal, December 19, 2011		
			90			National Law Journal, December 19, 2011		
350						National Law Journal, December 19, 2011		
460					20	National Law Journal, December 19, 2011		
			24		8	National Law Journal, December 19, 2011		
			27		25	National Law Journal, December 19, 2011		
400						National Law Journal, December 19, 2011		
410					21	National Law Journal, December 19, 2011		
450			46		7	National Law Journal, December 19, 2011		
						National Law Journal, December 19, 2011		
550						National Law Journal, December 19, 2011		
295			49		5	National Law Journal, December 19, 2011		
615			95		4	National Law Journal, December 19, 2011		
405			5		5	National Law Journal, December 19, 2011		
500			5		6	National Law Journal, December 19, 2011		
400			84			National Law Journal, December 19, 2011		
425						National Law Journal, December 19, 2011		
						National Law Journal, December 19, 2011		
			24		9	National Law Journal, December 19, 2011		

420						National Law Journal, December 19, 2011	
295			74		3	National Law Journal, December 19, 2011	
450			15		5	National Law Journal, December 19, 2011	
450			20		10	National Law Journal, December 19, 2011	
						National Law Journal, December 19, 2011	
240			46		21	National Law Journal, December 19, 2011	
			22		4	National Law Journal, December 19, 2011	
455					9	National Law Journal, December 19, 2011	
615						National Law Journal, December 19, 2011	
			12		7	National Law Journal, December 19, 2011	
340			95		5	National Law Journal, December 19, 2011	
275						National Law Journal, December 19, 2011	
			95		13	National Law Journal, December 19, 2011	
665					20	National Law Journal, December 19, 2011	
400						National Law Journal, December 19, 2011	
415						National Law Journal, December 19, 2011	
425			50		10	National Law Journal, December 19, 2011	
					3	National Law Journal, December 19, 2011	
340			80		10	National Law Journal, December 19, 2011	
						National Law Journal, December 19, 2011	
480						National Law Journal, December 19, 2011	
620			82		12	National Law Journal, December 19, 2011	
275			15		10	National Law Journal, December 19, 2011	
455			20		15	National Law Journal, December 19, 2011	
310						National Law Journal, December 19, 2011	
325			10		5	National Law Journal, December 19, 2011	
310			5		5	National Law Journal, December 19, 2011	
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					30	National Law Journal, December 19, 2011	
540			15		15	National Law Journal, December 19, 2011	
			10		17	National Law Journal, December 19, 2011	
						National Law Journal, December 19, 2011	
225			2		2	National Law Journal, December 19, 2011	
			15		15	National Law Journal, December 19, 2011	
			5		10	National Law Journal, December 19, 2011	
450			40		5	National Law Journal, December 19, 2011	
630						National Law Journal, December 19, 2011	
			16		1	National Law Journal, December 19, 2011	
425			83		17	National Law Journal, December 19, 2011	
			15		15	National Law Journal, December 19, 2011	
365			10		5	National Law Journal, December 19, 2011	
					16	National Law Journal, December 19, 2011	
395						National Law Journal, December 19, 2011	
362			80		20	National Law Journal, December 19, 2011	
520			30		3	National Law Journal, December 19, 2011	
						National Law Journal, December 19, 2011	
			45		15	National Law Journal, December 19, 2011	
445			10		3	National Law Journal, December 19, 2011	
					20	National Law Journal, December 19, 2011	
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			50		15	National Law Journal, December 19, 2011	
			10		3	National Law Journal, December 19, 2011	
550						National Law Journal, December 19, 2011	
350			30		10	National Law Journal, December 19, 2011	

